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October 21, 2005

Marlene H. Dortch, Secretary Federal Communications Commission Washington, DC

Attention: Wireline Competition Bureau

Re:

*In the Matter of the Federal-State Joint Board on Universal Service*, CC Docket No. 96-45; *Universal Service Contribution Methodology NPRM*, CC Docket No. 96-45.

Dear Ms. Dortch:

As described below, a meeting took place involving the persons named, along with the undersigned, to discuss universal service issues including contributions, basis of support and ETC certification. A copy of the presentation is attached. This notice is being filed in each of the dockets identified above.

On October 20<sup>th</sup> Bob Udell, of Consolidated Communications, and Ted Heydinger of Capitol Technology Affairs met with Cathy Carpino, Ted Burmeister, and Katie King in the Telecommunications Access Policy Division.

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Sincerel

C. Robert, Udell, Jr.

President Telephone Operations - TX

Attachments



# Universal Service Trends

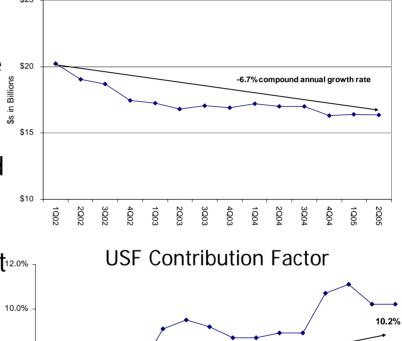
Presentation to Policymakers October 17-18, 2005



## USF Contribution Methodology

### Problem

- Need for a funding mechanism that provides larger, more stable USF funding base, w/ equitable contribution requirements
- When DSL is eventually removed from base, assessment factor strong could raise from 13%, from 10.2% to 11.5%, making prompt 12.0% action important
- Uncertainty around future funding sources are clouding investment decisions



**USF** Interstate Funding Base

Broaden & stabilize base, ensuring greater predictability for all participants

8.0%

6.0%



## Attributes of Contribution Reform

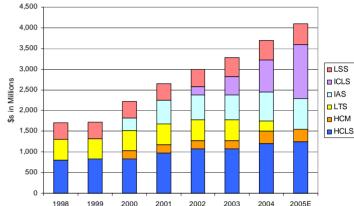
- Broadest possible funding base to achieve relatively low assessment rate on each consumer
  - □ Minimize incentives for bypass or noncompliance
  - □ Unequal obligation among similar services using different technologies could affect consumer choice
- Sufficiency, stability, and predictability over time
  - Minimize carrier and customer confusion
  - □ Better environment for network investment decisions
- Relatively technology and market resilient
- Providers that benefit from use of the network should be obligated to contribute to the support of the network



## HCF increasing due to access replacement and CETCs

	Funding in \$millions			% of USF		Growth in funding			
	CETC	ILEC	Total	CETC	ILEC	CETC	ILEC	ILEC w/o (2)	Incremental ILEC funding (2)
1998		1,696.6	1,696.6	0%	100%	-	-		
1999	.5	1,723.1	1,723.7	0%	100%	-	1.6%	1.6%	
2000	1.5	2,515.3	2,516.8	0%	100%	179.1%	46.0%	17.0%	\$500M from reg. chngs., including IAS
2001	20.2	2,583.2	2,603.4	1%	99%	1251.1%	2.7%	2.7%	
2002	47.5	2,934.5	2,982.	2%	98%	135.3%	13.6%	5.5%	\$210M from reg. chngs., including ICLS
2003	131.5	3,141.8	3,273.2	4%	96%	176.8%	7.1%	2.6%	\$130M from reg. chngs., including ICLS/IAS
2004	333.1	3,154.5	3,487.7	10%	90%	153.4%	0.4%	0.4%	
2005E	719.4	3.174.2	3.893.5	18%	82%	115.9%	0.6%	0.6%	

Source: USAC; projections by Balhoff & Rowe and are based on USAC's 2Q05 estimates for full year



HCLS = loop; HCM = Model (large co); LTS = long term; ICLS = interstate common line; LSS = local switching;

SNS = safety net; SVS = safety valve.

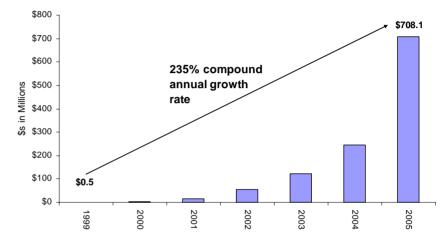
Source: USAC

- Step-function changes in ILEC funding, mainly due to access replacement, not "new money."
- Under identical support rule, CETCs receive "new money" from access replacement.
  - 97 percent of CETC carriers were wireless. Did not receive access payments, bur did receive access replacement.
  - Also benefited from reduced access levels.
- Identical support also provides CETCs "safety valve" support, intended to help rehabilitate acquired ILEC exchanges.



# Key Implications of Current Approach to Designating & Funding CETCs

- Current fund growth associated with the rapid increase in wireless CETC funding
  - So far, the largest CMRS carriers (e.g. Verizon, Cingular) have largely refrained from seeking CETC status
- Number of Competitive (mainly mobile wireless) ETCs increasing, with presence in more study areas
  - □ Under "identical support rule" they also receive access-replacement support, although they didn't receive access
- Confusion over universal service purposes – promote rural service, promote competition, or both?



Source: USAC 4Q05, filed 8-2-05

	3Q02	3Q05	CAGR
Rural CETCs Rural ILEC Study Areas w/ CETCS	26 221	161 747	83.6% 50.1%
% of Total Rural High Cost Support	3.0%	17.8%	81.0%

Source: USAC 3Q05



## Greater CETC Discipline is Required

### Problem

- □ CETCs are driving fund growth
- □ Unfocused policy goals in CETC regime
- Absence of discipline and accountability

#### Solutions

- Clearly stated policy goals & targeted mechanisms
- Support FCC adopting JB's mandatory minimum national criteria for CETCs
  - CETC COLR requirements to receive USF
  - USF for ETCs based on their own costs
  - Address deficiencies in the guidelines, including not requiring compliance at the time the funds are received
  - Pursue appropriate tests/analyses, for national application, providing a "brightline" for designating ETCs

### **Quarterly HCF Support Comparison**

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(in 000s)			Grov	vth
Non-Rural	ILEC	CETC	ILEC	CETC
ILEC-Price	\$ 159,235		-3.5%	
ILEC-ROR	\$ 19,455		-3.0%	
CETC	\$	53,902		149.2%
CETC-Pending	 \$	16,132		236.5%
Total	\$ 178,690 \$	70,033	-3.5%	165.0%
Rural	ILEC	CETC		
ILEC-Price	\$ 70,814		-15.1%	
ILEC-ROR	\$ 554,826		1.0%	
CETC	\$	111,929		63.0%
CETC-Pending	 \$	22,076		-40.2%
Total	\$ 625,640 \$	134,005	-1.1%	26.9%
Non-Rural + Rural	\$ 804,330 \$	204,039	-1.6%	54.5%
ILEC-Price ILEC-ROR CETC CETC-Pending Total	\$ 70,814 554,826 \$ \$ <b>625,640</b> \$	111,929 22,076 <b>134,005</b>	-1.1%	-40.2% 26.9%

High	Cost	Support	4Q2004
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Non-Rural	ILEC	CETC
ILEC-Price	\$ 165,038	
ILEC-ROR	\$ 20,067	
CETC	\$	21,629
CETC-Pending	 \$	4,794
Total	\$ 185,105 \$	26,423

Rural	ILEC	CETC
ILEC-Price	\$ 83,441	
ILEC-ROR	\$ 549,133	
CETC		\$ 68,671
CETC-Pending		\$ 36,935
Total	\$ 632,573	\$ 105,607

Non-Rural + Rural \$ 817,678 \$ 132,030

Source: USAC 4Q05